

**TA18835 - EU - ENTERPRISE & EARNEST / Vedolizumab – 4003 & 4004 Study Coordinator Meeting**

Proposal from Crowne Plaza Barcelona - Fira Center  
Avenida Ruis I Taulet, 1-3, Barcelona, 08004, Spain

**Proposal Details**

**RFP Name** TA18835 - EU - ENTERPRISE & EARNEST / Vedolizumab – 4003 & 4004 Study Coordinator Meeting  
**RFP Code** MNNWQKFML5Y  
**Event Name** EU - ENTERPRISE & EARNEST / Vedolizumab – 4003 & 4004 Study Coordinator Meeting  
**Response Date** Thu, 23-Mar-2017 6:15 AM **Proposal Status** Declined  
**Supplier Name** Crowne Plaza Barcelona - Fira Center **Supplier Type** Hotel  
**Chain** IHG **Metro Area** Spain - Barcelona / East  
**Brand** Crowne Plaza Hotels  
**Commission?** Yes - 10.00%

**Proposal Introduction** Thank you for considering the CROWNE PLAZA BARCELONA Fira Center as a possible venue for the above mentioned event. We are pleased to send you our quotation for the requested services. We hope this proposal meets your approval.

We would be pleased to speak to you very soon to discuss our proposal in detail. Please feel free to contact us again at any time you may need it.

Should you have time to personally come and visit us, we will be more than happy to assist you and arrange a site visit.

We do not proceed to block the above mentioned space unless otherwise indicated. This offer will be subject to the hotel's availability upon confirmation.

Once again, thank you very much for your interest in the Crowne Plaza Barcelona Fira Center Hotel. We hope to have the pleasure of welcoming you to our hotel very soon.

Yours sincerely,

Clara Martin  
Groups Dpt.

Date Type	Event Dates	Check-In Date	Availability	Rates (EUR)
Preferred	Thu, 01-Jun-2017 to Fri, 02-Jun-2017	Tue, 30-May-2017	2nd Option	95.00 - 185.00

**Additional Information** We do not proceed to block the above mentioned space unless otherwise indicated. This offer will be subject to the hotel's availability upon confirmation.

**Concessions or Contractual Requirements** To be negotiated.

**Key Contact Information**

**Contact Name** Clara Martin **Email Address** clara.martin@crowneplazabarcelona.com  
**Organization** Hotel Crowne Plaza Barcelona **Phone** 0034932289910  
**Title** Groups Coordinator  
**Website** [crowneplazabarcelona.com](http://crowneplazabarcelona.com)  
**Additional Information** Offered services on second option

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**Meeting Packages**

**Preferred (Thu, 01-Jun-2017 to Fri, 02-Jun-2017)**

**Availability** 2nd Option

**Do all meeting package rates include tax?** No

**Applicable Taxes** No taxes have been selected

Package	Quantity	Per Person Per Day (EUR)	Total Price Per Day (EUR)
<b>Tue, 30-May-2017</b>			
Day Meeting Package (DMP)	0	95.00	
<i>Included In Package:</i>			
Break - AM		Lunch - Buffet	
Break - PM		General Session	
<b>Wed, 31-May-2017</b>			
Day Meeting Package (DMP)	0	95.00	
<i>Included In Package:</i>			
Break - AM		Lunch - Buffet	
Break - PM		General Session	
<b>Thu, 01-Jun-2017</b>			
Day Meeting Package (DMP)	0	95.00	
<i>Included In Package:</i>			
Break - AM		Lunch - Buffet	
Break - PM		General Session	

**Additional Information** The above rates are per room and Buffet Breakfast.  
Wi-Fi complimentary for clients accommodated in the hotel and available in bedrooms, restaurants and halls  
The accommodation rates do not include the touristic city tax. The applicable tax is 1, 21 € VAT included per person and night with a maximum of 7 nights. Minors under 16th years old are exempt of this tax.

**Additional Fees**

**City** EUR 1.21

**VAT** 10.000%

**VAT** 21.000%

**Additional Information** We do not proceed to block the above mentioned space unless otherwise indicated. This offer will be subject to the hotel's availability upon confirmation.

We kindly inform you that the following allotment per night must be guaranteed by contract and prepayment. Prepayment would be reimbursed once the event finished and the minimum allotment have been fulfilled.

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**Sleeping Room Availabilities**

**Sleeping Room Needs Met?** Yes

**Additional Information** The above rates are per room and Buffet Breakfast.  
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The accommodation rates do not include the touristic city tax. The applicable tax is 1, 21 € VAT included per person and night with a maximum of 7 nights. Minors under 16th years old are exempt of this tax.

**Preferred (Thu, 01-Jun-2017 to Fri, 02-Jun-2017)**

**Availability** 2nd Option **Check-in Date** Tue, 30-May-2017

**Do all guest room rates include breakfast?** No

**Do all guest room rates include tax?** No

**Applicable Taxes** No taxes have been selected

Day	Any (Run of House)		Single (1 Bed)		Double (2 Beds)		Suite		Staff		
	Qty	Rate (EUR)	Qty	Rate (EUR)	Qty	Rate (EUR)	Qty	Rate (EUR)	Qty	Rate (EUR)	
Tue, 30-May-2017		185.00								2	
Wed, 31-May-2017		185.00	16				2			2	
Thu, 01-Jun-2017		185.00	44				2			2	

**Additional Fees**

**City** EUR 1.21

**VAT** 10.000%

**VAT** 21.000%

**Additional Information** We do not proceed to block the above mentioned space unless otherwise indicated. This offer will be subject to the hotel's availability upon confirmation.

We kindly inform you that the following allotment per night must be guaranteed by contract and prepayment. Prepayment would be reimbursed once the event finished and the minimum allotment have been fulfilled.

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<b>Meeting Room Availabilities</b>				
<b>Meeting Room Needs Met?</b> Yes				
<b>Additional Information</b> See detail.				
<b>Start Date</b> Tue, 30-May-2017				
<b>Day</b>	<b>Time</b>	<b>Agenda Item</b>	<b>Room Request</b>	<b>Room Assignment</b>
Tue, 30-May-2017	9:00 AM-12:00 AM	<b>Office</b> Office <i>Notes or Exceptions: Internet, printer</i>	Conference 2 people ☐ 24-hour hold	<b>Jade</b> ☐ 30 Sq. Ft., 2.6 Ft. ceilings ☐ 24-hour hold available
Wed, 31-May-2017	12:00 AM-11:45 PM	<b>Office</b> Office <i>Notes or Exceptions: Internet, printer</i>	Conference 2 people ☐ 24-hour hold	<b>Jade</b> ☐ 30 Sq. Ft., 2.6 Ft. ceilings ☐ 24-hour hold available
Wed, 31-May-2017	7:00 AM-11:00 PM	<b>General Session</b> Setup <i>Notes or Exceptions: •One Main room for three days (one day set-up &amp; two days of meetings)</i> <i>Meeting Room: •Crescent Round of 5 preferred style, rear screen – 2 screens (possibly) •Size – at least 120 - 130 m2, ceiling height 4 metres preferred</i>	Crescent Rounds 45 people ☐ 24-hour hold	<b>Diamant</b> ☐ 151 Sq. Ft., 2.9 Ft. ceilings ☐ 24-hour hold available
Wed, 31-May-2017	1:00 PM-12:00 AM	<b>CRA Training Set-Up</b> Meeting <i>Notes or Exceptions: Screen, LCD, crescents of 5</i>	Crescent Rounds 20 people ☐ 24-hour hold	<b>Coral</b> ☐ 56 Sq. Ft., 2.9 Ft. ceilings ☐ 24-hour hold available
Thu, 01-Jun-2017	7:00 AM-9:00 AM	<b>Breakfast</b> Breakfast <i>Notes or Exceptions: Private space requested</i>	Rounds 20 people	<b>[Room Assignment TBD]</b> <i>Notes or Exceptions: Aria Rte.</i>
Thu, 01-Jun-2017	7:00 AM-12:00 PM	<b>Office</b> Office <i>Notes or Exceptions: Internet, printer</i>	Conference 2 people ☐ 24-hour hold	<b>Jade</b> ☐ 30 Sq. Ft., 2.6 Ft. ceilings ☐ 24-hour hold available
Thu, 01-Jun-2017	7:00 AM-11:45 PM	<b>General Session</b> General Session <i>Notes or Exceptions: •One Main room for three days (one day set-up &amp; two days of meetings)</i> <i>Meeting Room: •Crescent Round of 5 preferred style, rear screen – 2 screens (possibly) •Size – at least 120 - 130 m2, ceiling height 4 metres preferred</i>	Crescent Rounds 45 people ☐ 24-hour hold	<b>Diamant</b> ☐ 151 Sq. Ft., 2.9 Ft. ceilings ☐ 24-hour hold available
Thu, 01-Jun-2017	11:00 AM-1:00 PM	<b>Lunch</b> Lunch <i>Notes or Exceptions: Private space requested</i>	Rounds 45 people	<b>[Room Assignment TBD]</b> <i>Notes or Exceptions: Aria Rte.</i>
Thu, 01-Jun-2017	1:00 PM-12:00 AM	<b>CRA Training Set-Up</b> Meeting <i>Notes or Exceptions: Screen, LCD, crescents of 5</i>	Crescent Rounds 20 people ☐ 24-hour hold	<b>Coral</b> ☐ 56 Sq. Ft., 2.9 Ft. ceilings ☐ 24-hour hold available
Thu, 01-Jun-2017	6:00 PM-9:00 PM	<b>Welcome Dinner</b> Dinner <i>Notes or Exceptions: Nice location with windows, patio, food stations Private space</i>	Rounds 45 people	<b>[Room Assignment TBD]</b> <i>Notes or Exceptions: Aria Rte.</i>

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Fri, 02-Jun-2017	12:00 AM-11:45 PM	<b>Office</b> Office <i>Notes or Exceptions: Internet, printer</i>	Conference 2 people ■ 24-hour hold	<b>Jade</b> ■ 30 Sq. Ft., 2.6 Ft. ceilings ■ 24-hour hold available
Fri, 02-Jun-2017	7:00 AM-9:00 AM	<b>Breakfast</b> Breakfast <i>Notes or Exceptions: Private Space requested</i>	Rounds 45 people	<b>[Room Assignment TBD]</b> <i>Notes or Exceptions: Aria Rte.</i>
Fri, 02-Jun-2017	7:00 AM-6:00 PM	<b>General Session</b> General Session <i>Notes or Exceptions: •One Main room for three days (one day set-up &amp; two days of meetings) Meeting Room: •Crescent Round of 5 preferred style, rear screen – 2 screens (possibly) •Size – at least 120 - 130 m2, ceiling height 4 metres preferred</i>	Crescent Rounds 45 people	<b>Diamant</b> ■ 151 Sq. Ft., 2.9 Ft. ceilings ■ 24-hour hold available
Fri, 02-Jun-2017	11:00 AM-1:00 PM	<b>Lunch</b> Lunch <i>Notes or Exceptions: Private space requested</i>	Rounds 45 people	<b>[Room Assignment TBD]</b> <i>Notes or Exceptions: Aria Rte.</i>

**A/V Needs** Audiovisual equipment and internet Wi-Fi are not included in the meeting room rental. Should you need any of these services please do not hesitate to contact the groups department for an estimated budget.

**Estimated Costs**

**Total F&B Minimum** EUR 40.00

**F&B Minimum Note** Minimum numbers 40 persons.

Item	Cost Type	Amount	Quantity	Tax(%)	Tax/Service	Note
Average F&B Costs - Dinner - Buffet	Per Person	EUR 44.00	1		Tax and Service Inclusive	
Average F&B Costs - Dinner - Plated	Per Person	EUR 42.00	1		Tax and Service Inclusive	
Average F&B Costs - Lunch - Buffet	Per Person	EUR 44.00			Tax and Service Inclusive	
Average F&B Costs - Lunch - Plated	Per Person	EUR 42.00			Tax and Service Inclusive	
Miscellaneous Costs - Internet - Guest Room	Complimentary					
Miscellaneous Costs - Internet - Meeting Room	Complimentary					
Rental Costs - Breakout - Total	Per Day	EUR 600.00	1		Tax and Service Inclusive	
Rental Costs - General Session	Per Day	EUR 880.00	1		Tax and Service Inclusive	
Rental Costs - Meeting Rooms - Total	Total	EUR 4,720.00			Tax and Service Inclusive	

**Additional Information** Audiovisual equipment is not included in the meeting room rental. Should you need any of these services please do not hesitate to contact the groups department for an estimated budget.

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**Additional Questions**

**1. Have you read and agree to the M&I Privacy Policy attached to this RFP? M&I recommends you read this policy prior to responding. If you are unable to agree to the M&I Privacy Policy, your response will not be considered and your hotel will not receive further leads. (Single choice) (Required)**

Yes

**2. Please state the percentage commission and what commissions are based on: room accommodation, banqueting revenue/F&B revenue/DDR, etc. (Comment) (Required)**

10% over room accommodation, banqueting revenue/F&B revenue/DDR

**3. Is contracted Hotel diversity certified/minority owned? (Single choice) (Required)**

Yes

**4. Please indicate currency in which bid response is based. (Comment) (Required)**

Euros

**5. What concessions are you willing to offer as part of this bid? (Comment) (Required)**

1 x comp room per each 50 payable room a day non cumulative basis.

1 x upg to executive room per each 50 payable room a day non cumulative basis.

**6. Over the dates requested, will there be any construction or renovation at the hotel? (Multiple choice) (Required)**

No

**7. When was the last property renovation? What was renovated? (Comment) (Required)**

September 2013 - Completely renovation of all bedrooms.

August 2015 - Completely renovation of meeting rooms.

**8. What is your property star/diamond rating? (Multiple choice) (Required)**

4 stars/diamonds

**9. What is the nearest major airport to your property, in miles and minutes? (Comment)**

El Prat Airport - 12 km - 20/25 minutes by car.

**10. What is the cost of both self and valet parking at your property? (Comment) (Required)**

Self parking - 24 hour car park is 18,00 €

**11. Please describe any function space issues or challenges: (Comment)**

None

**12. If any function space was requested for "24 hour hold", please confirm that the space offered is available for 24 hours. (Multiple choice) (Required)**

Yes

**13. Is there a meeting room rental for this program? If so, please indicate total amount. (Comment) (Required)**

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Diamant room - 880 € per day.

Coral room - 660 € per day

Office room - 300 € per day.

**14. Other than taxes, what mandatory guest room charges does your hotel/resort impose? (Comment)**

We are not a resort.

**15. What type of internet is available in function space and what is the cost? (Comment) (Required)**

WiFi internet (basic) is complimentary for Hotel guests and available in bedrooms, public áreas and meeting rooms.

**16. Our client requires a non-compete clause as part of the final hotel agreement. At the time of submitting this RFP response, are there any group bookings (confirmed or tentative) that the client might consider a competitor based on the group's primary industry? (Multiple choice) (Required)**

No

**17. If there is another possible booking, please describe: (Comment) (Required)**

Another event / client has first option valid for same services / same dates.

**18. An addendum will be required with the hotel contract. Are you willing to review an addendum? (Multiple choice) (Required)**

Yes

**19. List any "exclusive" vendors that must be used at the hotel? (If none, answer NA). (Comment) (Required)**

NA

**20. Did you propose private meal space for the group? (Comment) (Required)**

For this number of attendees catering services are to be served in Aria Restaurant.

**21. Does the proposed guest room rate include breakfast? If yes, please advise what the per person supplement cost will be for private breakfast for the group. (Comment) (Required)**

Buffet breakfast included.

**22. If applicable, what is the Day Delegate Rate or CMP rate? (Comment) (Required)**

Full day DDR, price per person and day: 95 €

Vat included

Includes:

Main meeting room hire

With Mineral water, pads and pens, mints and 1 x flip chart

1 x AM Coffee break with assorted biscuits

1 x Lunch

1 x PM Coffee break just liquids

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**23. Please list all inclusions to the full Day Delegate Rate: (Comment) (Required)**

Full day DDR, price per person and day: 95 €

Vat included

Includes:

Main meeting room hire

With Mineral water, pads and pens, mints and 1 x flip chart

1 x AM Coffee break with assorted biscuits

1 x Lunch

1 x PM Coffee break just liquids

**24. When will the terms of this proposal expire? (Comment) (Required)**

You are on second option

**25. Please could you confirm if the general session proposed for this group has natural daylight? (Comment) (Required)**

Sorry no natural daylight.