Solenis Safety Day Atlanta
Proposal from Embassy Suites by Hilton Atlanta Airport
4700 Southport Road, Atlanta, Georgia, 30337, USA

### Proposal Details

<table>
<thead>
<tr>
<th><strong>RFP Name</strong></th>
<th>Solenis Safety Day Atlanta</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>RFP Code</strong></td>
<td>P8NB63YP2M2</td>
</tr>
<tr>
<td><strong>Event Name</strong></td>
<td>Solenis Safety Day Atlanta</td>
</tr>
<tr>
<td><strong>Response Date</strong></td>
<td>Tue, 07-Mar-2017 4:04 PM</td>
</tr>
<tr>
<td><strong>Supplier Name</strong></td>
<td>Embassy Suites by Hilton Atlanta Airport</td>
</tr>
<tr>
<td><strong>Chain</strong></td>
<td>Hilton</td>
</tr>
<tr>
<td><strong>Brand</strong></td>
<td>Embassy Suites by Hilton</td>
</tr>
<tr>
<td><strong>Metro Area</strong></td>
<td>GA - Atlanta</td>
</tr>
<tr>
<td><strong>Proposal Status</strong></td>
<td>Awarded</td>
</tr>
<tr>
<td><strong>Supplier Type</strong></td>
<td>Hotel</td>
</tr>
<tr>
<td><strong>Commission?</strong></td>
<td>Yes - 10.00%</td>
</tr>
</tbody>
</table>

#### Proposal Introduction
The Embassy Suites Atlanta Airport would love to be your host hotel for this event. Come see our $10M transformation!

#### Additional Information
This quote is valid until March 17, 2017. After that date, the RFP will need to be updated.

#### Billing and Contractual Requirements
A completed credit card authorization form is due with the signed contract.

<table>
<thead>
<tr>
<th><strong>Date Type</strong></th>
<th><strong>Event Dates</strong></th>
<th><strong>Check-In Date</strong></th>
<th><strong>Availability</strong></th>
<th><strong>Rates (USD)</strong></th>
</tr>
</thead>
</table>

#### Key Contact Information

<table>
<thead>
<tr>
<th><strong>Contact Name</strong></th>
<th>Sarah Geller</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Email Address</strong></td>
<td><a href="mailto:sarah.geller@hilton.com">sarah.geller@hilton.com</a></td>
</tr>
<tr>
<td><strong>Organization</strong></td>
<td>Embassy Suites Atlanta Airport</td>
</tr>
<tr>
<td><strong>Title</strong></td>
<td>Corporate Sales Manager</td>
</tr>
<tr>
<td><strong>Additional Information</strong></td>
<td>Located .7 miles from Hartsfield - Jackson Atlanta International Airport, and the Airport MARTA Station, the Embassy Suites Atlanta Hotel is just a short drive away from the many Atlanta attractions. It is also one mile from the Georgia International Convention Center-GICC in College Park, GA.</td>
</tr>
</tbody>
</table>
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Sleeping Room Availabilities

Sleeping Room Needs Met? Yes
Additional Information
ALL SUITE HOTEL!
Your rate includes:
* Complimentary basic wireless internet in the guestrooms
* Complimentary full cook to order buffet breakfast daily
* Complimentary 2 hour evening reception with dry snacks and open bar,
* Complimentary shuttle service between the hotel and Hartsfield-Jackson International Airport -
domestic terminal, and MARTA our local rail transit system from 5:00 am to 1:00 am daily

Preferred (Wed, 17-May-2017 to Thu, 18-May-2017)

Availability

<table>
<thead>
<tr>
<th>Day</th>
<th>Any (Run of House) Qty</th>
<th>Rate (USD)</th>
<th>Single (1 Bed) Qty</th>
<th>Rate (USD)</th>
<th>Double (2 Beds) Qty</th>
<th>Rate (USD)</th>
<th>Suite Qty</th>
<th>Rate (USD)</th>
<th>Staff Qty</th>
<th>Rate (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wed, 17-May-2017</td>
<td>25</td>
<td>159.00</td>
<td></td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

Additional Fees

Occupancy 8.000%
State 7.000%

Additional Information
What makes Embassy Suites Unique
**NEWLY RENOVATED**
GORGEOUS, modern, updated 2 room suites w/parlor area
Microwaves & refrigerators in each room
Wet Bar with granite countertops

Meeting Room Availabilities

Meeting Room Needs Met? Yes

Additional Information
Discounted meeting room rental - $500.00

Start Date
Wed, 17-May-2017

A/V Needs
We can accommodate all of your AV needs specified for this event.
## Estimated Costs

**Total F&B Minimum**  USD $300.00

<table>
<thead>
<tr>
<th>Item</th>
<th>Cost Type</th>
<th>Amount</th>
<th>Quantity</th>
<th>Tax(%)</th>
<th>Tax/Service</th>
<th>Note</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average F&amp;B Costs - Break - AM</td>
<td>Minimum</td>
<td>USD $13.50</td>
<td></td>
<td></td>
<td>+Tax and Service</td>
<td></td>
</tr>
<tr>
<td>Average F&amp;B Costs - Break - PM</td>
<td>Minimum</td>
<td>USD $13.50</td>
<td></td>
<td></td>
<td>+Tax and Service</td>
<td></td>
</tr>
<tr>
<td>Average F&amp;B Costs - Breakfast - Buffet</td>
<td>Complimentary</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>We provide a complimentary breakfast buffet for all of our overnight guests. Continental breakfast can be purchased for your meeting for $12.50 per person.</td>
</tr>
<tr>
<td>Average F&amp;B Costs - Breakfast - Continental</td>
<td>N/A</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Average F&amp;B Costs - Dinner - Buffet</td>
<td>Per Person</td>
<td>USD $44.95</td>
<td></td>
<td></td>
<td>+Tax and Service</td>
<td></td>
</tr>
<tr>
<td>Average F&amp;B Costs - Dinner - Plated</td>
<td>Per Person</td>
<td>USD $38.95</td>
<td></td>
<td></td>
<td>+Tax and Service</td>
<td></td>
</tr>
<tr>
<td>Average F&amp;B Costs - Lunch - Buffet</td>
<td>Per Person</td>
<td>USD $28.95</td>
<td></td>
<td></td>
<td>+Tax and Service</td>
<td></td>
</tr>
<tr>
<td>Average F&amp;B Costs - Lunch - Plated</td>
<td>Per Person</td>
<td>USD $19.95</td>
<td></td>
<td></td>
<td>+Tax and Service</td>
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<tr>
<td>Miscellaneous Costs - Facility Fee</td>
<td>N/A</td>
<td></td>
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<tr>
<td>Miscellaneous Costs - Housekeeping</td>
<td>N/A</td>
<td></td>
<td></td>
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<tr>
<td>Miscellaneous Costs - Internet - Guest Room</td>
<td>Per Day</td>
<td>USD $9.95</td>
<td></td>
<td></td>
<td>Tax and Service Inclusive</td>
<td></td>
</tr>
<tr>
<td>Miscellaneous Costs - Internet - Meeting Room</td>
<td>N/A</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Miscellaneous Costs - Parking Fee - Self</td>
<td>Per Day</td>
<td>USD $16.00</td>
<td></td>
<td></td>
<td>Tax and Service Inclusive</td>
<td>$16 is the max for 12-24 hour parking. Lower rates apply for shorter parking times.</td>
</tr>
<tr>
<td>Miscellaneous Costs - Parking Fee - Valet</td>
<td>N/A</td>
<td></td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>Miscellaneous Costs - Resort Fee</td>
<td>N/A</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Additional Information</td>
<td>Basic internet access (wifi) is complimentary</td>
<td></td>
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</tr>
</tbody>
</table>
Additional Questions

1. Rates quoted are applicable _____ days pre-meeting. (Comment) (Required)

   1

2. Rates quoted are applicable _____ days post-meeting. (Comment) (Required)

   1

3. Web address for meeting space detail? (Comment) (Required)

   www.atlantaairport.embassysuites.com

4. Please select your current Forbes and/or AAA Rating? (Multiple choice) (Required)

   3 Star, 3 Diamond

5. Will the meeting room rentals be waived? If not, what rates will apply? (Comment) (Required)

   $500.00++ per day

6. Do you have internet access available in the rooms? Is it wireless? What is the cost? What is the type and cost of internet access in meeting rooms? Will any internet costs be waived for this group? (Comment) (Required)

   Basic guestroom wireless internet will be provided complimentary for all overnight guest. Meeting room basic internet is complimentary.

7. What meeting space is available? List meeting room names with square footage, ceiling height, and rental charges (if applicable) (Comment) (Required)

   $500

   Presidential - 884 sq. ft.

8. What are your additional charges (ie Maid, porterage, resort fees, etc.)? Please include with amounts and inclusions and note which charges are mandatory. (Comment) (Required)

   None

9. Is there a charge for self and/or valet parking per day? Please indicate amounts. (Comment) (Required)

   Day Use Self Parking: $12/Day

   Overnight Parking: $16/Day

10. What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs? (Comment) (Required)

    Closet Airport: Hartsfield Jackson International Airport.

    Distance: 1 mile from the hotel
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Complimentary Shuttle Service to and from the domestic terminal 5:00 am to 1:00 am daily.

11. What amenities and activities does your hotel have on or near the property? (Comment) (Required)

Heated Indoor Pool / Outdoor Pool  
Fitness Center  
Bar/Restaurant  
Room Service  
GiftShop  
24 hours business center with wi-fi access

12. What renovations have your property either recently completed or has on schedule? (Comment) (Required)

Our $10M hotel transformation is just completed and includes all 236 guestrooms, meeting rooms, restaurant, lobby/registration and all public areas.

13. HelmsBriscoe will be paid a placement fee which is non-cancelable and non transferable to any other party for the booking of this meeting. HelmsBriscoe is acting with full consent and the client is aware of the placement fee payable to HelmsBriscoe by your organization. (Multiple choice) (Required)

I agree that HelmsBriscoe will be paid a placement fee

14. Indicate your agreement to the placement fee by providing your name, title and the date of your response in the area below. (Comment) (Required)

Sarah Geller  
Corporate Sales Manager  
3/7/17

15. Accounts Payable Contact First & Last Name: (Comment) (Required)

Marsha Reid

16. Accounts Payable Phone Number: (Comment) (Required)

404-669-3155

17. Accounts Payable Email Address: (Comment) (Required)

marsha.reid@hilton.com

18. Accounts Payable Fax: (Comment) (Required)

404-768-3507

19. Please indicate in the space below your contact name, hotel address, phone number, and email address - if it differs
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from the contact information on the response sheet provided in this RFP. (Comment)

Keri Kendrick-Moore
Director of Sales & Marketing
keri.kendrick@hilton.com
404-669-3168