

## Operations Mgmt Mtg

Proposal from DoubleTree by Hilton Hotel & Suites Charleston - Historic District

35 Hayne Street, Charleston, South Carolina, 29401, USA

### Proposal Details

<b>RFP Name</b>	Operations Mgmt Mtg	<b>Proposal Status</b>	Withdrawn
<b>RFP Code</b>	KSNLJ6GQRSF	<b>Supplier Type</b>	Hotel
<b>Event Name</b>	Operations Mgmt Mtg	<b>Metro Area</b>	SC - Charleston
<b>Response Date</b>	Fri, 10-Mar-2017 11:10 AM		
<b>Supplier Name</b>	DoubleTree by Hilton Hotel & Suites Charleston - Historic District		
<b>Chain</b>	Hilton		
<b>Brand</b>	DoubleTree by Hilton		
<b>Commission?</b>	No		

#### Proposal Introduction

Imagine your program being the best it can be in the heart of "Conde Nast's" number one tourist destination - DoubleTree by Hilton Hotel & Suites is proud to be considered as the host hotel for (Insert group name here).

Your attendees will experience the "Best in Southern Hospitality." Our facilities and professional staff specialize in providing individual service and attention to groups your size.

Here's what you and your attendees will be treated to at DoubleTree by Hilton Hotel & Suites:

- Elegantly appointed property with 165 one bedroom suites, 17 two bedroom suites- the largest suites in Charleston's Historic District and 30 executive king rooms.
- Superb location in the heart of the "Market" area
- 10,000 plus square feet of Conference and Banquet facilities-Ballroom and break out rooms
- Onsite Business Center, Wireless Internet available and our newest service PrinterOn.com. Print directly to our front desk from any location!
- Famous Doubletree Cookies at check-in
- Fabulous award winning restaurant "Hanks" selected as "America's Best New Restaurant" by Esquire Magazine.
- Shopping - Charleston is noted for its collections of antique, specialty shops and boutiques
- Historical location - museums, historic homes and galleries, all within walking distance, walking and carriage tours depart daily from our hotel

Because of our central location in the heart of the city Market, a wide variety of attractions abound. Enjoy historic walking or carriage tours, plantation tours, dining in historic locations, world-class golf courses, and shopping from Charleston boutiques to local vendors in the open-air market. These famous attractions and landmarks are located just outside our front doors.

Date Type	Event Dates	Check-In Date	Availability	Rates (USD)
Preferred	Thu, 23-Mar-2017 to Fri, 24-Mar-2017	Thu, 23-Mar-2017	1st Option - Not Holding Space	249.00

#### Additional Information

We are delighted to offer a sleeping room rate of \$249.00 per room per night plus tax. We are primarily a suite hotel which consists of a separate living area and sleeping area with a king bed or two double beds.

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### Key Contact Information

**Contact Name** Brittany Pittman

**Email Address** brittany.pittman@hilton.com

**Organization** DoubleTree by Hilton

**Phone** 843-414-1675

**Title** Catering Sales Manager

**Additional Information** Hi Tiffany,

I would love to speak with you more about the upcoming meeting. I will follow up with you on Monday after you have had time to review the proposal.

Thank you,

Brittany

### Sleeping Room Availabilities

**Sleeping Room Needs Met?** Yes

**Preferred (Thu, 23-Mar-2017 to Fri, 24-Mar-2017)**

**Availability** 1st Option - Not Holding Space

**Check-in Date** Thu, 23-Mar-2017

**Do all guest room rates include breakfast?** No

**Do all guest room rates include tax?** No

**Applicable Taxes** No taxes have been selected

Day	Any (Run of House)		Single (1 Bed)		Double (2 Beds)		Suite		Staff	
	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)
Thu, 23-Mar-2017	8	249.00								
Fri, 24-Mar-2017	8	249.00								
Sat, 25-Mar-2017	8	249.00								
Sun, 26-Mar-2017	8	249.00								
Mon, 27-Mar-2017	8	249.00								
Tue, 28-Mar-2017	8	249.00								
Wed, 29-Mar-2017	8	249.00								
Thu, 30-Mar-2017	8	249.00								

### Additional Fees

**Occupancy** USD \$1.09

**Occupancy** 13.500%

**Additional Information** Taxes on sleeping accommodations are currently at 13.5% and there is a \$1.09 destination fee. Currently Valet Parking is \$30.00 per night inclusive.

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### Meeting Room Availabilities

**Meeting Room Needs Met?** Yes

**Additional Information** We are happy to offer a discounted meeting room rental of \$100.00 with a food and beverage minimum of \$250.00.

**Start Date** Thu, 23-Mar-2017

Day	Time	Agenda Item	Room Request	Room Assignment
Thu, 23-Mar-2017	11:00 AM-5:00 PM	General Session <i>Notes or Exceptions:</i> <i>Food: Snacks</i> <i>Water Station(s), Coffee &amp; Tea, Soft Drinks/Neutral Beverage</i> <i>Food budget is: 0</i>	Rounds of 8 8 people	
Thu, 23-Mar-2017	12:00 PM-1:00 PM	Lunch <i>Notes or Exceptions:</i> <i>Food: Plated Lunch</i> <i>Water Station(s), Coffee &amp; Tea, Soft Drinks/Neutral Beverage</i> <i>Food budget is: 0</i>	Rounds of 8 8 people	
Fri, 24-Mar-2017	8:00 AM-11:00 AM	General Session <i>Notes or Exceptions:</i> <i>Food: Snacks</i> <i>Water Station(s), Coffee &amp; Tea, Soft Drinks/Neutral Beverage</i> <i>Food budget is: 0</i>	Rounds of 8 8 people	

**A/V Needs** The hotel is able to accommodate any audio visual needs through our preferred provider - AV Wired Company. The meeting planner would work directly with the hotel's CSM to coordinate.

### Estimated Costs

**Applicable Tax** 10.5%

**Service Charge** 22%

Item	Cost Type	Amount	Quantity	Tax(%)	Tax/Service	Note
Average F&B Costs - Break - AM	Per Person	USD \$10.00			+Tax and Service	
Average F&B Costs - Break - PM	Per Person	USD \$12.00			+Tax and Service	
Average F&B Costs - Breakfast - Buffet	Per Person	USD \$25.00			+Tax and Service	
Average F&B Costs - Breakfast - Continental	Per Person	USD \$20.00			+Tax and Service	
Average F&B Costs - Dinner - Buffet	Per Person	USD \$68.00			+Tax and Service	
Average F&B Costs - Dinner - Plated	Per Person	USD \$50.00			+Tax and Service	
Average F&B Costs - Lunch - Buffet	Per Person	USD \$40.00			+Tax and Service	
Average F&B Costs - Lunch - Plated	Per Person	USD \$30.00			+Tax and Service	
Average F&B Costs - Reception - Beverage	Per Person	USD \$15.00			+Tax and Service	
Average F&B Costs - Reception - Heavy Hors D'oeuvres	Per Person	USD \$55.00			+Tax and Service	
Average F&B Costs - Reception - Light Appetizers	Per Person	USD \$45.00			+Tax and Service	