

Watch Specialist Seminar - Miami - June 2017

Proposal from InterContinental at Doral Miami
2505 North West 87th Avenue, Miami, Florida, 33172-1610, USA

Proposal Details

RFP Name Watch Specialist Seminar - Miami - June 2017
RFP Code DXNYH8YGY3V
Event Name Watch Specialist Seminar
Response Date Mon, 06-Mar-2017 4:23 PM **Proposal Status** Withdrawn
Supplier Name InterContinental at Doral Miami **Supplier Type** Luxury Hotel
Chain IHG **Metro Area** FL - Miami
Brand InterContinental Hotels
Commission? Yes - 10.00%

Proposal Introduction The Intercontinental at Doral Miami is centrally located 6 miles west of airport in the City of Doral, 3 min to golf and restaurants, 5 min to shopping areas, 15 min to Downtown/Miami Beach and other focal points of interest.

Date Type	Event Dates	Check-In Date	Availability	Rates (USD)
Preferred	Sun, 18-Jun-2017 to Mon, 19-Jun-2017	Sat, 17-Jun-2017	1st Option - Not Holding Space	115.00

Additional Information Meeting space is available at the present time. Please note space is not being held at this time.

Key Contact Information

Contact Name Andrea Pareto **Email Address** andrea.pareto@r-hr.com
Organization Intercontinental Doral Miami **Phone** 305-468-1385
Title Senior Sales Manager

Additional Information A TRUE ESSENCE OF A CORPORATE ENVIRONMENT FOR BUSINESS Centrally located in the City of Doral Miami at the intersection of 87th Ave and 25th Street and only 10 minutes from Miami International Airport, mins from International and Dolphin Malls and top renowned golf courses.

Sleeping Room Availabilities

Sleeping Room Needs Met? Yes

Additional Information Run of house room rates are 10% commissionable plus 13% tax

Concessions:
Complimentary self-parking; complimentary airport shuttle; complimentary use of Fitness Center, complimentary daily High Speed Internet in the guest rooms and meeting space.

Preferred (Sun, 18-Jun-2017 to Mon, 19-Jun-2017)

Availability 1st Option - Not Holding Space **Check-in Date** Sat, 17-Jun-2017

Do all guest room rates include breakfast? No

Do all guest room rates include tax? No

Applicable Taxes No taxes have been selected

Day	Any (Run of House)		Single (1 Bed)		Double (2 Beds)		Suite		Staff	
	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)
Sun, 18-Jun-2017	20	115.00								

Additional Fees

Occupancy 13.000%

Additional Information Service Fees (not mandatory):
\$1.00 per room per night
\$6.00 per room per stay

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Meeting Room Availabilities

Meeting Room Needs Met? Yes

Additional Information Meeting space is available at the present time. Please note space is not being held at this time.

Meeting Room rental Fee:

General Session: Complimentary based on minimum food and beverage

Breakout Rooms: \$300.00 subject to 7% tax, per room, daily

Start Date Sun, 18-Jun-2017

Day	Time	Agenda Item	Room Request	Room Assignment
Mon, 19-Jun-2017	8:00 AM-6:00 PM	General Sesion General Session	Crescent Rounds 1,200 Sq. Ft. / 25 people	
Mon, 19-Jun-2017	8:00 AM-6:00 PM	Breakout Breakout	Crescent Rounds 20 people	
Mon, 19-Jun-2017	8:00 AM-6:00 PM	Breakout Breakout	Crescent Rounds 20 people	

A/V Needs Please contact our onsite AV company PSAV Audiovisual 305.468.1382 or iatanacio@psav.com

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Estimated Costs

Total F&B Minimum USD \$3,245.00

Applicable Tax 9%

Service Charge 21%

Item	Cost Type	Amount	Quantity	Tax(%)	Tax/Service	Note
Average F&B Costs - Break - AM	Minimum	USD \$17.00			+Tax and Service	
Average F&B Costs - Break - Drinks Only	Per Person	USD \$13.95			+Tax and Service	
Average F&B Costs - Break - PM	Minimum	USD \$17.00			+Tax and Service	
Average F&B Costs - Break - Snacks and Drinks	Per Item	USD \$17.00	2		+Tax and Service	
Average F&B Costs - Breakfast - Buffet	Minimum	USD \$29.95			+Tax and Service	
Average F&B Costs - Breakfast - Continental	Minimum	USD \$19.95			+Tax and Service	
Average F&B Costs - Breakfast - Plated	Minimum	USD \$28.95			+Tax and Service	
Average F&B Costs - Lunch - Buffet	Minimum	USD \$33.95			+Tax and Service	
Miscellaneous Costs - Facility Fee	N/A					
Miscellaneous Costs - Housekeeping	Per Person	USD \$1.00			No Tax	
Miscellaneous Costs - Internet - Guest Room	Complimentary					
Miscellaneous Costs - Internet - Meeting Room	Complimentary					
Miscellaneous Costs - Parking Fee - Self	Complimentary					
Miscellaneous Costs - Parking Fee - Valet	N/A					
Miscellaneous Costs - Resort Fee	N/A					
Move-in/Move-out - Air conditioning/heating	N/A					
Move-in/Move-out - Labor	Included in Package					
Move-in/Move-out - Lighting	Complimentary					
Rental Costs - Audio Patch	N/A					
Rental Costs - Breakout - Total	Total	USD \$600.00			+Tax	
Rental Costs - Building Overtime	N/A					
Rental Costs - Exhibit Space	N/A					
Rental Costs - General Session	Complimentary					
Rental Costs - Meeting Rooms - Total	Complimentary					
Rental Costs - Power Drop	N/A					
Transportation Costs - Airport Transportation	Complimentary					

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Transportation Costs - Local Transportation	N/A					
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Additional Questions

1. The HOTEL will pay 10% commission to American Express Meetings and Events for all guest rooms that are reserved and utilized at your hotel that are associated with this meeting, regardless of whether they are booked by American Express or the client directly. Please indicate your agreement by answering yes. (Single choice) (Required)

Yes

2. Hotel agrees that rates quoted, for this program, have not been inflated due to commission being paid to American Express. Please indicate your agreement by answering yes. (Single choice) (Required)

Yes

3. Hotel guarantees that no lower rate or special promotional rate will be in effect during the dates of the contracted program for comparable room types. In addition, the Hotel will support a lowest rate guarantee representing and warranting that the pricing offered to American Express will be equal to or better than the pricing for comparable rooms and services offered to any other customer. Please indicate your agreement by answering yes. (Single choice) (Required)

Yes

4. Have you been contacted directly by the client? If so, please respond with lower (or the same) commissionable rates. (Comment) (Required)

No

5. What is the comp room policy? (Comment) (Required)

One comp per every 40 rooms occupied, non cumulative

6. Are rates applicable 3 days pre and post meeting? (Comment) (Required)

Yes upon availability

7. When was the hotel/rooms last renovated? (Comment) (Required)

2015 - Guest room renovation and all public areas just completed dec 2015

8. Are there anticipated renovations during the stay of this group? (Single choice) (Required)

No

9. Please name and indicate distance from airport(s). (Comment) (Required)

Miami International Airport - 6 miles - 15 to 20 Minutes-We extend comp airport shuttle,

10. The HOTEL will accept American Express as payment without charging an additional fee. (Single choice) (Required)

Yes

Additional Files

File Name	Type	Size	Upload Date
Meeting Room Layout.pdf	Portable Document Format (.pdf)	87 KB	Mon, 06-Mar-2017