

## Ovens Mastermind

Proposal from Atlantis Paradise Island

One Casino Drive, Paradise Island, Nassau, 1000, Bahamas

### Proposal Details

<b>RFP Name</b>	Ovens Mastermind	<b>Proposal Status</b>	Awarded
<b>RFP Code</b>	HVNMNXZVDW5	<b>Supplier Type</b>	Resort
<b>Event Name</b>	Ovens Mastermind	<b>Metro Area</b>	Caribbean
<b>Response Date</b>	Mon, 13-Mar-2017 12:53 PM		
<b>Supplier Name</b>	Atlantis Paradise Island		
<b>Chain</b>	Marriott Bonvoy		
<b>Brand</b>	Marriott Hotels		
<b>Commission?</b>	No		

#### Proposal Introduction

Nick,  
Thank you for your time on the phone. Since you did not include rooms in your request, I am providing you with the room rates as follows:

BEACH TOWER \$159.00

ROYAL TOWER \$289.00

COVE TOWER \$469.00

All rates are per room per night single or double occupancy. Additionally you must add 18.25% tax; \$53.70 per room per day Resort Fee; \$6.60 per person per day (\$7.60 for Cove) for the maid pool beach gratuity and \$6.00 per person ONE TIME round trip for the bellman.

To proceed, we would require you to sign a contract for a minimum of 10 rooms per night. Initial deposit of \$5,000.00 and 30 days prior balance equal to 100% of the Master Account is due along with a complete rooming list.

Meetings are made memorable here at Atlantis, Besides access to the world's largest open air aquarium and water park, you also have access to the largest conference center in the Caribbean. Atlantis boasts 200,000 square feet of meeting space highlighted by the 50,000 sq. foot Imperial Ballroom and 25,000 square foot Grand Ballroom which allows Atlantis to accommodate groups of 15 to 4,000. Over 20 distinct outdoor venues can entertain parties of up to 5,000. Atlantis offers unrivaled guestroom flexibility with 5 distinct towers and price points, and getting to Atlantis is easy from anywhere with over 40 direct flights with 14 major carriers in major airports. They don't call it Paradise Island for nothing.

Date Type	Event Dates	Availability
Preferred	Fri, 23-Jun-2017 to Sun, 25-Jun-2017	1st Option - Not Holding Space

**Additional Information** The Atlantis is pleased to offer 1st option availability in the BEACH, ROYAL and COVE TOWER.

### Key Contact Information

<b>Contact Name</b>	Louise Dorsett	<b>Email Address</b>	Louise.Dorsett@AtlantisParadise.com
<b>Organization</b>	Atlantis, Paradise island	<b>Phone</b>	954-809-2629
<b>Title</b>	Sales Manager		
<b>Website</b>	<a href="http://atlantisbahamas.com">atlantisbahamas.com</a>		

**Additional Information** Thank you for considering Atlantis, Paradise Island.  
Once you have had a chance to review our proposal - please let us know if you have any questions.

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### Meeting Room Availabilities

**Additional Information**

This is a sample of the lay out we may be able to provide.

Final locations will depend on available locations at time of contracting. We can accommodate the function space/meeting needs of the group.

A \$4 per person gratuity applies to outdoor events. Outdoor events will have an indoor weather back up secured.

**Start Date** Fri, 23-Jun-2017

Day	Time	Agenda Item	Room Request	Room Assignment
Fri, 23-Jun-2017	10:00 AM-6:00 PM	Other <i>Notes or Exceptions:</i> <i>Food: null</i>  <i>Food budget is: null</i>	Classroom 25 people ■ 24-hour hold	<b>Apollo</b> ■ 1,121 Sq. Ft., 12 Ft. ceilings <i>Notes or Exceptions: Rental fee of \$250 per room per day</i>
Sat, 24-Jun-2017	10:00 AM-6:00 PM	Other <i>Notes or Exceptions:</i> <i>Food: null</i>  <i>Food budget is: null</i>	Classroom 25 people ■ 24-hour hold	<b>Apollo</b> ■ 1,121 Sq. Ft., 12 Ft. ceilings <i>Notes or Exceptions: Rental of \$250 per room per day</i>
Sun, 25-Jun-2017	10:00 AM-6:00 PM	Other <i>Notes or Exceptions:</i> <i>Food: null</i>  <i>Food budget is: null</i>	Classroom 25 people ■ 24-hour hold	<b>Apollo</b> ■ 1,121 Sq. Ft., 12 Ft. ceilings <i>Notes or Exceptions: \$250 per room per day</i>

**A/V Needs**

Zamar Group is Atlantis' in-house a/v production company, offering a large variety of services and equipment. Please see link below for contact information.

<http://www.atlantis.com/groups/conferenceplanning/services/production.aspx>

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Estimated Costs						
<b>Total F&amp;B Minimum</b>		USD \$0.01				
<b>Applicable Tax</b>		7.5%				
<b>Service Charge</b>		15%				
Item	Cost Type	Amount	Quantity	Tax(%)	Tax/Service	Note
Average F&B Costs - Break - AM	Per Person	USD \$25.00			+Tax and Service	
Average F&B Costs - Break - Drinks Only	Minimum	USD \$20.00			+Tax and Service	
Average F&B Costs - Break - PM	Per Person	USD \$25.00			+Tax and Service	
Average F&B Costs - Break - Snacks and Drinks	Minimum	USD \$30.00			+Tax and Service	
Average F&B Costs - Breakfast - Buffet	Per Person	USD \$42.00			+Tax and Service	
Average F&B Costs - Breakfast - Continental	Per Person	USD \$40.00			+Tax and Service	
Average F&B Costs - Breakfast - Plated	Per Person	USD \$42.00			+Tax and Service	
Average F&B Costs - Dinner - Buffet	Per Person	USD \$82.00			+Tax and Service	
Average F&B Costs - Dinner - Plated	Per Person	USD \$72.00			+Tax and Service	
Average F&B Costs - Lunch - Boxed	Minimum	USD \$35.00			+Tax and Service	
Average F&B Costs - Lunch - Buffet	Per Person	USD \$44.00			+Tax and Service	
Average F&B Costs - Lunch - Plated	Per Person	USD \$40.00			+Tax and Service	
Average F&B Costs - Reception - Beverage	Per Person	USD \$24.00			+Tax and Service	
Average F&B Costs - Reception - Food	Per Person	USD \$75.00			+Tax and Service	
Average F&B Costs - Reception - Heavy Hors D'oeuvres	Minimum	USD \$75.00			+Tax and Service	
Average F&B Costs - Reception - Light Appetizers	Minimum	USD \$50.00			+Tax and Service	
Miscellaneous Costs - Facility Fee	N/A					
Miscellaneous Costs - Housekeeping	Per Day	USD \$12.00			Tax and Service Inclusive	\$5.00 pppn Royal Tower/ \$6.00 pppn Cove
Miscellaneous Costs - Internet - Guest Room	Included in Package					Now included in the Resort Fee
Miscellaneous Costs - Internet - Meeting Room	Per Day	USD \$29.95			+Tax	Now included in the Resort Fee
Miscellaneous Costs - Parking Fee - Self	N/A					
Miscellaneous Costs - Parking Fee - Valet	Per Day	USD \$15.00			+Service	
Miscellaneous Costs - Resort Fee	Per Day	USD \$49.95			+Tax	\$53.70 including VAT
Move-in/Move-out - Labor	Per Person	USD \$4.00			Tax and Service Inclusive	for outdoor set up fee
Move-in/Move-out - Lighting	Minimum	USD \$1.00			+Tax	\$325 per lighting tree \$242.50 lighting fee per tree
Rental Costs - Audio Patch	Minimum	USD \$1.00			+Tax	
Rental Costs - Breakout - Total	Waived					If F&B minimum is met
Rental Costs - Building Overtime	Waived					
Rental Costs - Exhibit Space	Waived					if F&B minimum is met
Rental Costs - General Session	Waived					If F&B minimum is met

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Rental Costs - Meeting Rooms - Total	N/A					<i>If F&amp;B minimum is met</i>
Rental Costs - Power Drop	Minimum	USD \$1.00			+Tax	
Transportation Costs - Airport Transportation	Per Person	USD \$65.00			+Tax and Service	<i>This would be obtained through the DMC</i>
Transportation Costs - Local Transportation	Minimum	USD \$32.00			+Service	<i>one-way - taxi for 2 persons</i>
<b>Additional Information</b> The above rates are estimates 2017 Menus can be found at: <a href="http://www.atlantisbahamas.com/meetings/conferenceplanning/cateringmenus">http://www.atlantisbahamas.com/meetings/conferenceplanning/cateringmenus</a>						